

India vs. China: Furniture Export Comparison Checklist

Use this 1-page sourcing checklist to compare Indian and Chinese furniture exporters. Ideal for FF&E and hospitality furniture buyers looking to make the right sourcing choice.

CRITERIA	INDIA	CHINA
Base Manufacturing Cost	15-30% lower for solid wood & upholstery	Lower for plastic & OEM runs
MOQ (Minimum Order Quantity)	Flexible (as low as 20-50 units)	High (typically 300-500 units)
Customization	High (bespoke designs, mixed containers)	Limited unless large volume
Prototype Lead Time	2-3 weeks	3-4 weeks
Average Production Lead Time	45-65 days	45-60 days
Fire Safety Compliance (BS 5852/7176)	Proactively available	Available on request
FSC-Certified Timber	Widely traceable	Sometimes non-traceable
FOB & Export Documentation	Detailed and transparent	Standardized
English Communication	Fluent and responsive	May involve language barriers
Factory Location	Close to ports like Mundra, Nhava Sheva	Well-integrated with major ports
Best For	Custom hospitality projects	OEM or large stock production