

Hotel Furniture Supplier Vetting Checklist - India to USA (2025)

Use this checklist to evaluate whether an Indian hotel furniture supplier is equipped to serve your US-based FF&E project. Designed for hospitality buyers, architects, and procurement teams.

- ☐ Does the supplier have experience with US or international hotel projects?
- ☐ Do they provide BIFMA, BS 5852, or BS 7176 certifications for safety and compliance?
- ☐ Are they willing to share component-based costing in INR and USD?
- ☐ Can they accommodate mixed-container and low-MOQ shipments for multiple room types?
- ☐ Is their production in-house (wood, metal, upholstery, powder coating)?
- ☐ Do they offer full export documentation (COO, ISPM-15, fumigation, etc.)?
- ☐ Do they allow virtual factory tours or offer references from past clients?
- ☐ Are packaging and loadability plans shared transparently before shipment?
- ☐ Can they develop custom furniture based on CAD or moodboards?
- ☐ Do they have English-speaking support and clear project timelines?